

ALi Corporation (3041 TT) Investor Conference

Mar. 30, 2023

Agenda

- 2022 Financial Report
- Company Operation Report
- Q&A

2022 Financial Report

2022 Q4 Consolidated Income Statement

	2022Q4	2022Q3	2021Q4
(Amounts in thousand New Taiwan Dollars except Earnings Per Share)			
Net sales	646,459	548,565	842,110
Cost of goods sold	(448,163)	(287,518)	(550,247)
Gross profits	198,296	261,047	291,863
Operating expenses	(225,651)	(226,156)	(278,179)
Operating income (loss)	(27,355)	34,891	13,684
Non-operating income and gain (expense & loss)	(10,973)	(18,250)	2,601
Income before income tax	(38,328)	16,641	16,285
Net income (loss)	(31,133)	1,739	8,232
Earnings Per Share (in New Taiwan Dollars)	(0.16)	0.00	0.05
Quarterly Revenue Growth	18%	-26%	19%
Annual Revenue Growth	-23%	-23%	46%
Gross Profit Margin	31%	48%	35%
Operating Net Profit Margin	-4%	6%	2%

FY2022 Consolidated Income Statement

(Amounts in thousand New Taiwan Dollars except Earnings Per Share)

Net sales

Cost of goods sold

Gross profits

Operating expenses

Operating income (loss)

Non-operating income and gain
(expense & loss)

Income before income tax

Net income (loss)

Earnings Per Share
(in New Taiwan Dollars)

Annual Revenue Growth

Gross Profit Margin

Operating Net Profit Margin

2022

2021

2,651,069

2,815,374

(1,614,755)

(1,748,026)

1,036,314

1,067,348

(940,052)

(1,160,438)

96,262

(93,090)

(62,348)

13,814

33,914

(79,276)

16,669

(89,650)

0.07

(0.47)

-6%

36%

39%

38%

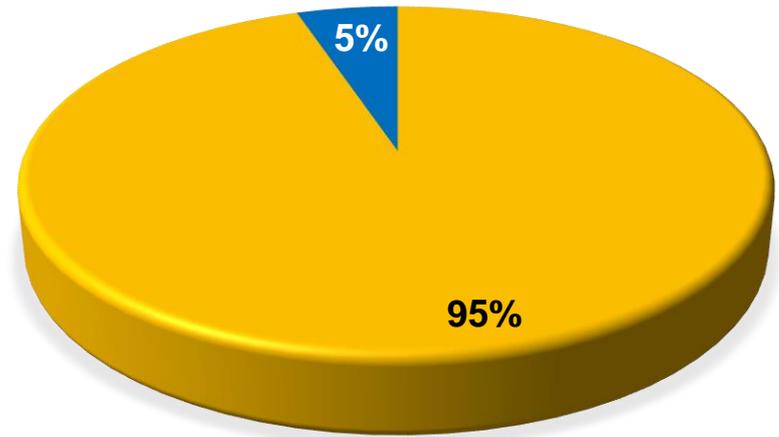
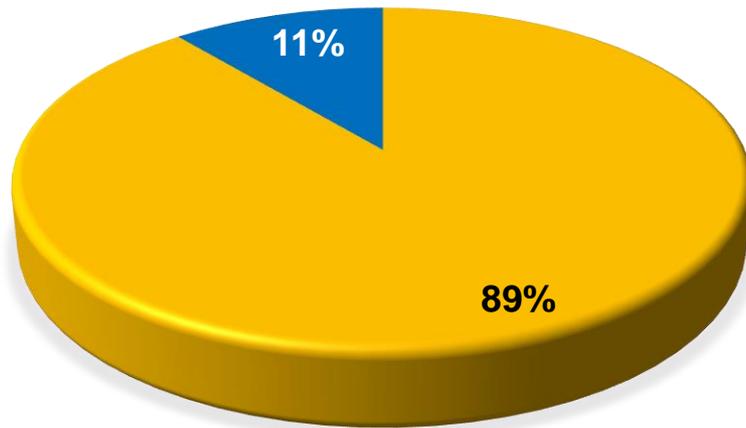
4%

-3%

Revenue Composition

2022Y

2021Y



■ STB Chips

■ Non-STB Chips

FY2022 Consolidated Balance Sheet

(Amounts in thousand New Taiwan Dollars except Key Indices)

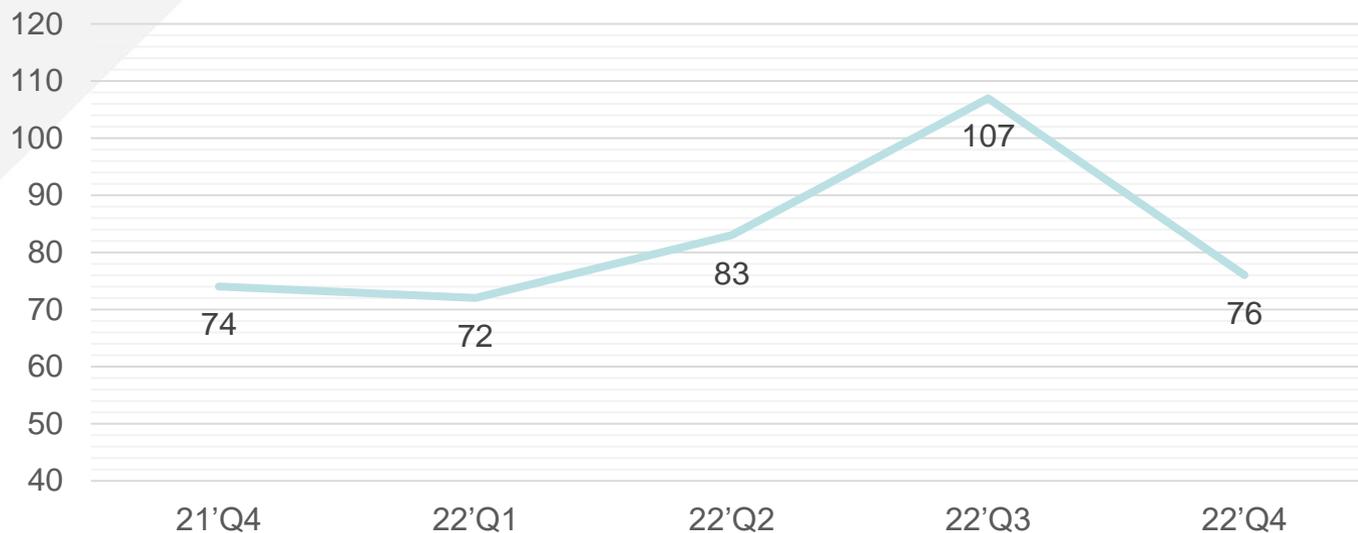
	2022/12/31	2022/09/30	2021/12/31
Cash, cash equivalents and investments in marketable financial instruments	1,263,745	1,102,962	1,245,432
Notes and accounts receivable	212,704	172,175	337,962
Inventory (net)	305,760	540,372	370,017
Other current assets	295,014	345,440	197,617
Total current assets	2,077,223	2,160,949	2,151,028
Long-term Investments	293,858	299,228	179,724
Net PP&E	586,634	589,447	598,653
Intangible assets	98,197	113,960	135,657
Other assets	706,885	720,893	744,309
Total assets	3,762,797	3,884,477	3,809,371
Notes and accounts payable	154,048	221,823	347,171
Other current liabilities	333,386	366,149	356,979
Non-current liabilities	8,460	22,865	10,253
Total liabilities	495,894	610,837	714,403
Total shareholders's equity of the company	3,265,806	3,270,486	3,094,098
Non-controlling interest	1,097	3,154	870
Total shareholders' equity	3,266,903	3,273,640	3,094,968
Key Indices			
A/R Turnover Days (net)	38	31	34
Inventory Turnover Days (net)	76	107	74

Inventory/Turnover Days

Unit : NT\$ Million

	21'Q4	22'Q1	22'Q2	22'Q3	22'Q4
Net Inventory	370	333	439	540	306

Inventory Turnover Days



Company Operation Report

Q&A

A black and white photograph showing the silhouettes of several people from behind, with their arms raised in the air. They are standing on a grassy hill, looking out over a cityscape at sunset. The sun is low on the horizon, creating a bright glow and long shadows. The overall mood is celebratory and grateful.

THANK YOU

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